THE INDUSTRYMDCOACH

What Jobs Can Physicians Have in Pharma/Biotech?

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Clinical Development

- Focus on drugs or devices in development (not approved for use or sale)
- Responsible for Clinical Trials:
  - Protocol development
  - Monitoring of clinical trial conduct
  - Data review and analysis
- Contribute to Regulatory Documents:
  - Describe the disease, the drug to be studied (e.g., its pharmacokinetics and pharmacodynamics, safety profile, potential benefit to patients)
- Interact with clinical experts ("KOLs") in the field of interest

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Clinical Development

- Potential Job Titles:
  - Medical Monitor
  - Medical Director, Clinical Development
  - Director of Clinical Development



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Medical Affairs

- Focus on drugs or devices that are approved for us
- Responsible for scientific engagement with clinicians
  - presenting new literature about disease or drug
  - discussing potential research engagements
- Train internal colleagues on disease of interest and/or drug(s)
- Working with payors to provide clinical data on products

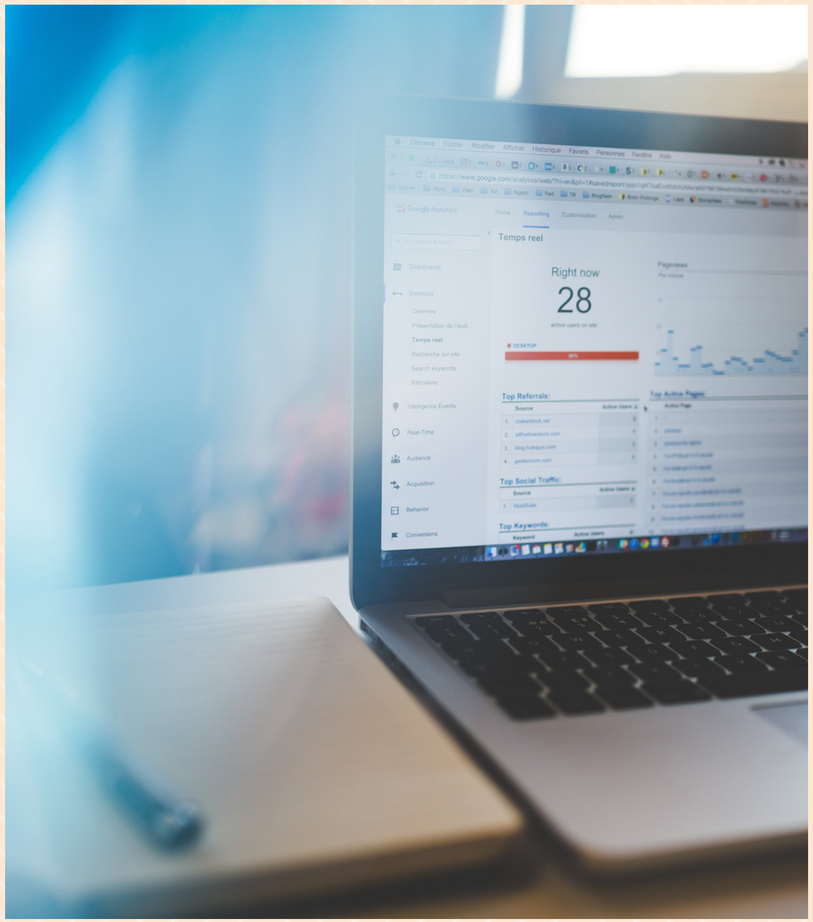
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Medical Affairs

- Potential Job Titles:
  - Medical Director, Medical Affairs
  - Director of Medical Affairs



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Pharmacovigilance

- Focus on safety of medicinal products
- Review literature for safety signals
- Collate data from physicians reports regarding adverse events
- Write reports for regulatory agencies regarding safety of drugs
- Evaluate causality of safety issues related to drugs

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Pharmacovigilance

- Potential Job Titles:
  - Director, Pharmacovigilance
  - Pharmacovigilance Director
  - Safety Physician



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And More Roles Exist!

Medical Information

Medical Science Liaison

Business Development

Health Economics

Epidemiologists

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Interested in Learning More?

Sign up for a consultation to explore how you can have a fulfilling career in the pharma/biotech industry!



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Let *The* IndustryMDCoach Help You:

CONSIDER YOUR PERSONALITY

Using personality evaluations, consider roles that may best fit your preferences.

RESUME WRITING AND RE-PURPOSING

The resume for a pharma/biotech job is not the same as your clinical/academic CV. Design your resume to explain how your experience fits the job description.

UNDERSTAND SALARY AND BENEFITS

Your salary is not the only consideration; understand the entire benefits package you are being offered.

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Physicians CAN have fulfilling careers in the pharmaceutical/biotech industry. We can work together to explore your path. If you are ready to move forward, let us help you determine your best path to success.

Work with

The IndustryMDCoach

to determine your

best approach.



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"It's impossible,"
said pride.
"It's risky,"
said experience.
"It's pointless,"
said reason.
"Give it a try,"
whispered the heart.

-UNKNOWN

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